



# THOMAS

SIGN & AWNING COMPANY, INC

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## CORPORATE PROFILE



DESIGN | DEVELOP | BRAND



# THE SIGN OF SUCCESS

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Consistent unbeatable quality, reliable project management, dependable service and competitive pricing have made Thomas Sign and Awning Company, Inc. an industry leader since 1969.

Being a full-service national sign company, we specialize in manufacturing, installation and project management. We offer a full range of sign products including illuminated and non-illuminated interior and exterior signs, canopies, fascia signs, awnings and wide-format printing.

Our key strength is program management of long-term nationwide signage programs in virtually every business sector. Examples include banking, grocery, retail, communications, hospitality, utilities and sports and entertainment. Our large project management staff manages identity and conversion programs for nationally branded customers, plus hundreds of single location customers each year. Our large network of sign installers is maintained nationwide to provide fast, cost effective installation and sign service.

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# CORPORATE PROFILE

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<b>LOCATION</b>	4590 118th Avenue North Clearwater, Florida 33762
<b>PHONE/FAX</b>	800.526.3325   727.573.0328
<b>EMAIL</b>	info@thomassign.com
<b>WEBSITE</b>	www.thomassign.com
<b>FACILITY</b>	100,000 Sq. Ft. 10 acres
<b>OPERATIONS</b>	Design, Site Surveys, Permitting, Manufacturing, Installation, Project Management, Maintenance and After-market Support





# HISTORY

Thomas Sign and Awning Company, Inc. moved into its present facility in Clearwater, Florida in June 1994, the third corporate location since its founding. The present location was specifically designed to function as a custom sign manufacturing business and allows for planned future expansions of capacity. Tampa International Airport is just minutes away, with Interstate I-4 and Interstate I-75 providing easy access to the Tampa Bay area.

Beginning as a custom sign shop, the company was established in a 1,000 square foot location in St. Petersburg, Florida. We have been in business under the same ownership since our founding. Experiencing steady growth through the first decade of existence, the company primarily relied on a local Florida customer market. As a natural result of the continued growth and refinement of the design and manufacturing process, Thomas Sign successfully began competing in the national signage market.

Throughout the years, a flexible manufacturing process has allowed us to accommodate customers with varying order flows and time requirements. For example, Thomas Sign manufactures signs to comply with store opening schedules of their customers planned twelve months in advance, while also being able to meet the needs of banking customers whose merger and acquisition activities often require short-cycle times to accomplish high volumes of branch re-branding in very short time frames.

Thomas Sign has made capital expenditures on an annual basis to improve workflows, reduce cycle times and implement cost-saving technologies. These investments have included machines that automate manual production processes, and in other instances, additional machines were purchased to handle increased volume resulting from expanded business.





# CERTIFICATIONS

OSHA Certified - OSHA trained and certified in-house sign installers.



American Welding Society

American Welding Society (AWS) Certified Welder Certification - Widely recognized both nationally and internationally in the welding industry.



Underwriters Laboratory (UL) listed - Listed with UL since 1984, our file number is E89514 for the U.S. and Canada.

Specialty Electrical Contractor's Certification - State certification recognizing Thomas Sign has completed all the requirements required by the state of Florida to operate as a sign electrical specialist.



General Contractor's Certification - State certification recognizing Thomas Sign has completed all the requirements required by the state of Florida to act as a general contractor.



Women-Owned Business Certification - Thomas Sign and Awning Company, Inc. is nationally certified as a woman-owned business enterprise by the Women's Business Enterprise National Council (WBENC), Washington, D.C. and the Women's Business Development Center - Florida (WBDC), Miami, Florida.



# MEMBERSHIPS

The International Sign Association  
The International Council of Shopping Centers

## GEOGRAPHIC MARKET AREA

United States | Canada | Puerto Rico | Caribbean | Latin America



● Thomas Sign Installs

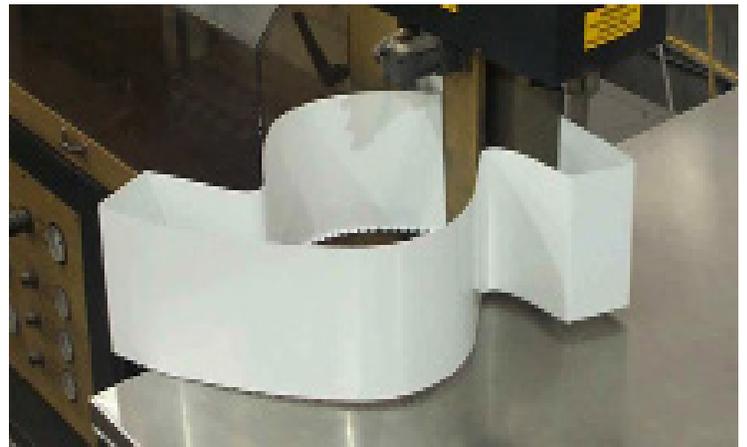
# OUR PLANT

All corporate offices and manufacturing are located at our 100,000 square foot facility. Our plant contains a full range of modern and computerized sign production equipment, and we have the capacity to operate three shifts with a non-union work force.



# MANUFACTURING

- Wide-Format Digital Printer
- Kone Overhead Cranes
- MultiCam Computer Controlled Router Tables
- PVI Plastic Vacuum Thermoforming Ovens with Material Dimensions up to 10' x 20'
- Microwave Heat Sealer Machine
- Accu-Bend Channel Letter Bending Machines
- Computer Controlled Automatic Brake
- Computer Controlled Automatic Shear
- Hydraulic Shear
- Hydraulic Brake
- Tube Benders
- Channel Letter Staple Machine
- Plotting Machine
- Laminating Machine
- Metal Painting Paint Booths
- Plastic Painting Paint Booths
- Computerized Paint Mixing
- ROLLROLLER Flatbed Applicator
- CNC Autobrake
- Lexan Drying Ovens
- Neon Production Equipment



# PRODUCTS AND SERVICES

Our services are tailored to customer needs, ranging from full turnkey sign programs to build-and-ship programs. We provide mass customized signage manufacturing for branded national accounts, as well as custom one-of-a-kind signs. As a full service company, we offer all of the products and services for most sign programs.



## PRODUCTS

- Pylon Signs
- Wall Signs
- Monument Signs
- Channel Letters
- Awnings and Canopies
- Border Lighting and Custom Neon Shapes
- Directional and Informational Signs
- Interior Letters and Decorative Neon
- Interior Plaques and Signs
- ADA and Wayfinding Signage
- ATM Buildings, Kiosks and Surrounds
- Banners and other Temporary Signage
- Computer-Cut Vinyl Graphics
- Digital Graphics – For Any Surface
- Fleet Graphics
- Electronic Message Centers

## DESIGN

- Fully Staffed by Degreed Designers
- Full Range of Graphics and Design Software
- Expert in Custom Designing of New Signs and Logos
- Produce Elevations, Renderings, and Shop Drawings
- Assist Customers with Conformance to Landlord Specifications

## PERMITTING AND VARIANCES

- In-house Permit and Variance Services
- Experienced Permit Expeditors
- Over 1,600 Permits Annually
- Difficult Municipalities Analysis Report
- Problematic Permit Processes Expedited

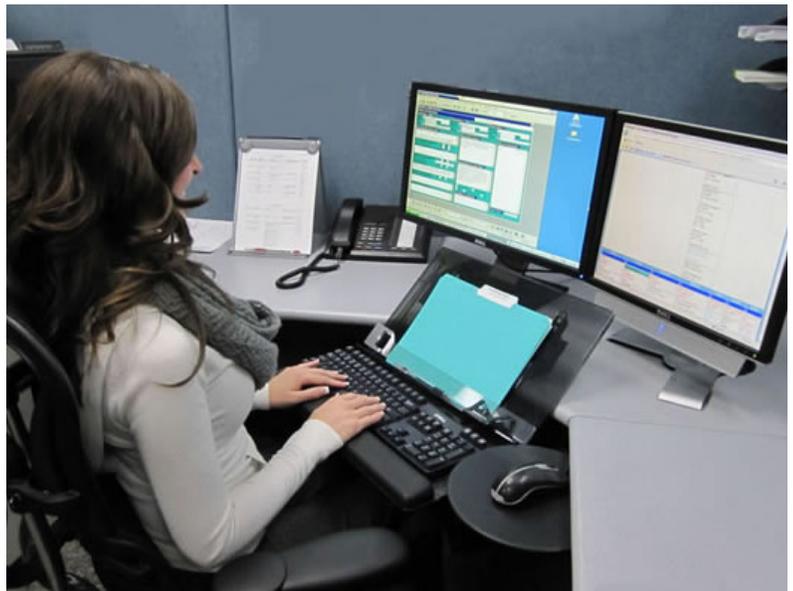
# PROJECT MANAGEMENT

A team-based approach is utilized in the management of customer projects. Headed by senior project managers, Thomas Sign's project management team practices hands-on management from planning and design through engineering, permitting and code compliance, manufacturing, installation and aftermarket support.

Thomas Sign possesses in-depth project management experience in directing corporate signage conversions and turnkey programs for customers with multi locations. The progress of every job is tracked using our project management system.

## WE OFFER:

- Municipal Code Research
- Site Evaluations and Surveys
- Landlord Approvals
- Color Renderings
- Permitting and Variance Service
- Design of Logo and Sign Family
- Estimating and Budgeting
- Prototypes and Samples
- Production Drawings
- Manufacturing
- Shipping
- Installation
- After-Market Support



# TRACKING SYSTEM

We have offered online project and site information to our customers since 1998. This secure access to our company website provides customers with real-time status of every active site.

- 24/7 Customer Access
- Desired Milestone Dates are Tracked
- Information Available in Real-Time
- Customer Access Using our Secure Interface
- Links to Satellite Maps, Survey Photos, and Completion Photos
- Fully Electronic Process

**THOMAS SIGN & ASSOCIATED COMPANY, INC.**

Chance Project Group | Project Search | Sign Service | Additional Links | Log Off

**PROJECT SUMMARY**

ProjectID	16704	Site Name	Rockwall, TX - New Store 2007
Site Number	1417	SiteCity	Rockwall
Job Type	New Store	State	TX

**PROJECT DATES**

Landlord Request	Landlord Approval	Drawings Proposed	Drawings Approved	Signage Proposed	Proposal Approved	Permit Application	Permit Received	Planned Install
06/14/07		06/21/07	06/28/07	06/21/07	06/28/07	06/28/07	09/18/07	10/01/07

**CONTACTS**

Contact	Tim	Phone		E-Mail	
	Architectural Manager				
	CM				

**ORDERS**

Quantity	Sign	Sign Description	Comments
1	FACEMOBEL336	Install Sign	exterior non-illuminating
1	SF 224	11'0" x 19' x 1/2" - Illuminated wall sign, With 3M Flex Face, 1st Surface Graphics & GPS	
1	SF 132	9'0" x 14'0" Illuminated Wall sign, With 3M Flex Face, 1st Surface Graphics & GPS	
1	SF-91	WS (1) 91 SQFT TICKET (MANU)	use sign from ex # 72892 currently at sub
1	VYL12	12" vinyl door decal	exterior

**NOTES**

Date	Person	Type	Comment
07-03-06	JLS	Customer	New Store - No Opening Date yet
04-19-07	DP	Customer	no magnafile GO date is 9/14/07

# CUSTOM REPORTS

A series of online standard and custom reports are provided that may be sorted by any milestone, such as city, state or due date. These reports can be viewed and printed directly from the screen. In addition, Thomas Sign will configure reports for secure access by specific individuals if desired. And, as a paperless service, our invoices can be posted online.

# INSTALLATION

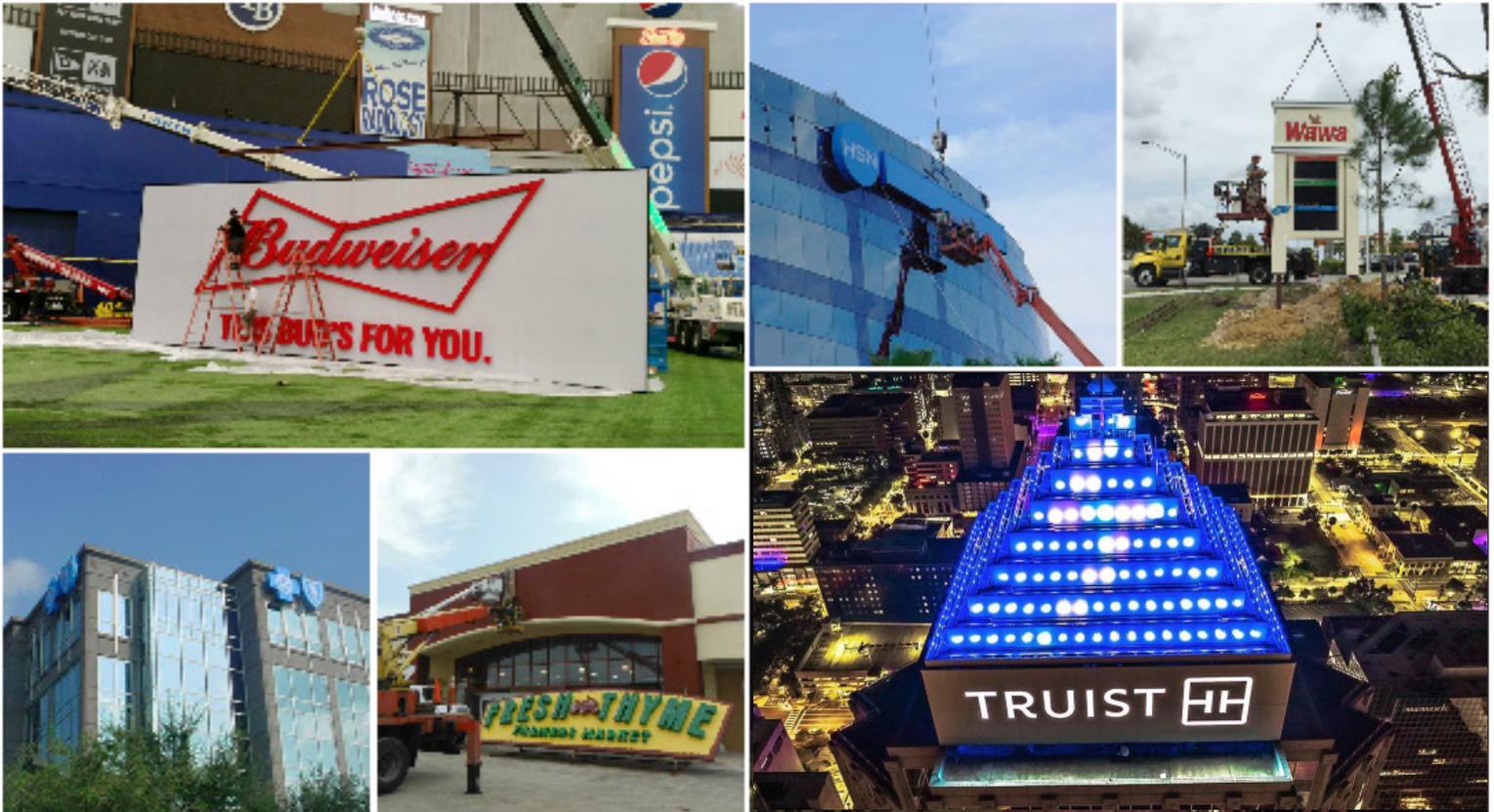
In-house installation and service crews, plus our established network of pre-qualified sign installers, enable Thomas Sign to handle every detail of our customer's signage programs nationwide.

## WE PROVIDE:

- Experienced Sign Installation in Every U.S. State, Puerto Rico, Canada and Islands of the Caribbean
- Licensed and Insured Installation Crews
- Crews That Meet all Safety Requirements and OSHA Standards
- On-site Coordination and Site Preparation
- Installations That are Planned and Tracked
- Completion Photos of Every Sign

*PM Spreadsheet*

Order #	City	State	Site Type	City	ST	Subline	Subst	Acct #	Project #	PO Acct #	Release #	Due Date	Line Request
02013	72120		Damage	Blue Island	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02019	72122		Damage	Berwyn	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02020	72123		Damage	Oak Lawn	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02022	72125		Damage	Franklin Park	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02029	72120		Damage	Bridgeview	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02030	72121		Damage	Whiting	IN	They Sign Co. In	NSA	NSA	50163	72263	50163	032603	
02032	72122		Damage	Hammond	IN	They Sign Co. In	NSA	NSA	50163	72263	50163	032603	
02033	72123		Damage	Melton	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02034			Damage	Hammond	IN		NSA	NSA	50963		80163	032603	
02035	72124		Damage	Juronec	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02036	72125		Damage	Country	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02039	72128		Damage	Vila Park	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02039	72127		Damage	Chicago Hill	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02040	72128		Damage	United Pal	IL	Driv Sign	5763	51263	50163	72263	50163	032603	
02041	72129		Damage	Homewood	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02042	72129		Damage	Merrillville	IN	They Sign Co. In	NSA	NSA	50163	72263	50163	032603	
02043	72131		Damage	Orland	IL	They Sign Co. In	NSA	NSA	50163	72263	50163	032603	
02044	72132		Damage	Cohasset Ct	IL	Graphic Sign	5763	51263	50163	72263	50163	032603	
02045			Damage	Palmer Hill	IL		NSA	NSA	50963	80163	80163	032603	
02046	72133		Damage	Breagen	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02047	72136		Damage	Delaware	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02048	72137		Damage	Hoffman E	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02049	72138		Damage	Chicago	IL	Driv Sign	NSA	NSA	50163	72263	50163	032603	
02050	72139		Damage	Islet	IL	Graphic Sign	NSA	NSA	50163	72263	50163	032603	
02051	72140		Damage	Cam Drive	IL	Graphic Sign	5863	51463	50163	72263	50163	032603	





Agriculture and Construction



Financial



Convenience / Gas



Fitness



Supermarket



Healthcare



Restaurant Fast Casual



Complete Brand Package with Awnings



Interior Mall



Big Box Retail



Retail



Restaurant



Telecommunication



Hospitality



Municipalities



Sports Venues



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Contractor Licenses: ES0000083, CGC1508500



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